

Report of the Grand Council of Alpha Rho Chi to the 58th National Convention

Per the Alpha Rho Chi By-Laws, Article VII, Section 04, the Grand Council of Alpha Rho Chi Fraternity does hereby submit this, its Report to the Convention:

01. Statement of the Condition of the Fraternity

The Alpha Rho Chi Fraternity, relying on its membership's creativity, passion, and commitment continues to build itself as a necessary and influential organization in the academic and professional communities. As we progress ever forward, we are generating leadership and service within and throughout our membership.

And we are growing, ever expanding our breadth and influence. The term "unprecedented" has been used to describe our current rate of expansion, however the four years inclusive of 1922-1925 saw similar growth (six new chapters in four years.) However, we are on pace to surpass that precedent, and every Brother should be proud of their contribution to these efforts.

Currently, we list sixteen active chapters, plus the approved but not yet installed Metagenes Chapter, which will make us 17 active chapters strong. We also list a total of four colonies, two of which are seeking approval of their Petitions for Affiliation at this convention. The official active membership count stands at 289.

We list thirteen active Alumni Associations, and we anticipate adding an additional one at this convention. The Alumni have continued to work toward more engagement and participation from our members, as we persist in changing perceptions from "just something I did in college" to a lifetime commitment.

02. Transactions, Including all Rules and Regulations Adopted by the Grand Council since the last Convention

Financial

The financial report from the office of the WGE is attached as appendix A, and is included here by reference.

Actives dues and pledge and initiation fees YTD are way behind last year's pace by almost \$8,000. This is due to the lack of financial responsibility and accountability of several of the active chapters. Of particular concern is two of the aforementioned chapters are new chapters (installed within the last two years.) This lack of financial responsibility and apparent disregard to pay dues on fees on a timely basis is a noteworthy trend that must be reversed if the Fraternity is to remain true to its values.

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Collection of 2005 alumni dues significantly trails last year's pace because alumni dues invoices were issued late. They are normally mailed in January, however the mailing was delayed until early March.

Overall, 2005 YTD expenses are just slightly ahead of last year's pace. Ever cognizant of the need to provide necessary and required services at a minimum of cost, we have been able to budget administration and general expenses, including Grand Council meeting expenses, at 12% of the adjusted budget (all non-convention expenses). Publications, including the *Archi* and the *Alpha Rho Chi Letter*, and the Leadership Conference program remain our largest expense items taking 25% (publications) and 21% (LC) of the non-convention budget, respectively. All other expense categories are at or under budget, indicating that the Grand Council is exercising fiscal responsibility.

A new significant expense in 2005 for the Fraternity was the development of the on-line membership database. We expect this information tool to be invaluable our membership at-large, chapters, alumni associations and the Grand Council in years to come. Continuing development of this tool will incur costs to the Fraternity, however we believe its usefulness will outpace its cost.

In past years, the alumni membership has requested the ability to pay alumni dues via automatic withdrawals from checking or savings accounts. We are please to report that his option will be available, pending approval at the 58th Convention.

10 Year Plan

The 55th Convention heard the Grand Council's first ever ten' year plan. The plan requires membership increases over a ten-year period such that we can expand our breadth and influence in the years to come by offering increased services to the membership.

	Chapters	Actives	Alumni
2005 Plan	16	290	214
2005 Actual	16	289	220 est
Surplus/Deficit	0	(1)	6

We are on target with our Alumni member projections. The number of active chapters and actives are also on track per the 2003 plan.

Per the 10-year plan, our targeted membership for next year is as follows:

	Chapters	Actives	Alumni
2006 Target	17	332	246

The active membership targets are achievable and realistic given the colony activity we enjoy today. The real key to meeting our membership quotas is our alumni participation. The tremendous activities of the WGAA's office have done wonders in reviving this membership group. The Grand Council is committed to continuing this positive trend.

Leadership Conference

The annual Leadership Conference was held in Houston, TX, graciously hosted by the Cleisthenes Chapter. This year, the fraternity contracted with the Campuspeak's Mari Ann Callais to produce a portion of the program. Ms. Callais' presentation was a well-received discussion on the importance of Fraternity Ritual and how to 'live' the promises of Ritual in our lives. Fifty-two active and alumni brothers attended, representing 14 Chapters, six colonies and one CIOs. The total cost for the conference was \$14,650. Those costs were borne by the participants and the Fraternity.

The 2005 Leadership Conference is scheduled for September 23-25 in State College, PA and will be hosted by the Vitruvius Chapter.

APX National Convention

This year, a committee formed at the 57th Convention handled Convention planning. Lori Beth Wilson (RABI AA) headed the committee, and Amber Ford (APOL AA) supervised promotional materials. The committee consisted of six members, and the WGAA – who supervised their progress. The committee has been very successful, and we intend to continue with the model.

The First Annual Logo Competition was held in 2004. There were six entries, and the winner was Ryan Rosen (DAED AA).

At each Convention, time is set aside for suggestions for meeting place for successive conventions. The final decision as to where the successive conventions will be held is left to the Grand Council. Recently, there have been some complaints as to the decisions of the Grand Council, and some brothers feel that their suggestions are being ignored. However, this is not the case.

Several issues come into play when we consider convention sites:

- Suggestions from the membership
- Suggestions from the Grand Council officers
- The location of past conventions (we like to move the location around geographically, trying to balance the travel requirements of the membership.)
- The attractions of a particular location, esp. architecture, art, and design
- The relative costs of a particular location: first-tier cities such as Boston, New York, and San Francisco come at a premium. Additionally, in popular convention sites such as Las Vegas, Alpha Rho Chi is not large enough to be given consideration on costs. In second and third-tier cities, we are able to afford better and more attentive accommodations.
- Odd items such as the NCAA tournament locations (which we try to avoid, again for consideration on accommodations and travel.)

In our continuing effort to efficiently and effectively plan future Conventions, we have already begun planning on the 59th Convention – to be held in Denver, CO, in 2006. Immediately following this Convention, we will begin preliminary planning for the 60th Convention (2007).

Alumni Associations/Alumni Development

The Grand Council has approved a policy to aid newly established and re-established Alumni Associations recover the costs of incorporation. An Alumni Association, once their affiliation is approved, may apply to the Grand Council for reimbursement of the costs associated with incorporating.

We are anticipating the approval and re-installation of the Apollodorus Alumni Association at this Convention. We are very proud of all the brothers who worked so hard to get this organization into good standing. We continue to encourage our Regional Directors to be involved with their region's AA's, as it has made a great difference.

We have also instituted a new award to highlight the accomplishments and support of our Alumni Associations. The first such award will be presented this year at the annual Convention Banquet.

Expansion

We continue to receive many inquiries regarding creation of new APX Chapters. This year, we have noted interest at the following schools:

- Ball State University (Muncie, IN)
- University of Hartford (Hartford, CT)
- UC Berkeley (Berkeley, CA)
- Miami University (Oxford, OH)
- Boston Architectural Center (Boston, MA)
- UT Arlington (XENO) (Arlington, TX)
- The Ohio State University (DEME) (Columbus, OH)

Of these interests, we are pleased to note the formation of a new Colony at Miami University in Oxford, Ohio. They have chosen Karpion as their namesake. They join Amenophis at the California College of Arts as our two current Colonies (pending approval of Petitions for Affiliation noted below.)

As of mid-February, we have officially ended our relationship the Colony in Organization at Montana State University. The work by the CIO leaders was unproductive, and the CIO was unable to garner enough interest in the idea to continue to operate.

APX Bronze Medal

Continuing the fraternity's 73-year tradition of recognizing leadership, service, and professional merit in graduating students at the various schools of architecture in North America, over 120 nominations packages have been delivered. Last year was the first time that nominations could be submitted online. This system has been greatly appreciated by awarding Schools. We are also considering developing APX Medal presentation options to be available (at cost) to the awarding Schools, such as frames, ribbons, etc. We have also developed a small database of university program contacts to aid in future mailings.

Publications

The Fall 2004 issue of the Archi was well produced and well received. The Grand Council was particularly pleased to see a greater participation from the membership in providing and

sharing material worthy of publication. It remains our goal to turn the Archi into a compelling, relevant, critically respected journal, and it was a conscious decision on our part to open up the field of submissions beyond our own membership in order to broaden our view. And we would very much like to include more articles from APX members in our 2005 issue. Please consider submitting an article for the 2005 issue, and please encourage other members of your chapter or alumni association to do the same. We seek thought-provoking articles with a personal slant, highlighting innovative projects, research, or experiences that bring into play one or more of our four key tenets: leadership, professionalism, service, and fraternalism. The deadline is late summer (July 31), so there is plenty of time to mull over ideas and put thoughts on paper. If you are interested but you're not sure where to start, feel free to contact the Archi Editor, Karen L. Marker, at archi@alpharhochi.org.

To date, one Alpha Rho Chi Letter has been published. A second letter is due to be published shortly following this Convention. Again, all materials for the Letter are welcome – please submit them to the Letter Editor: Rick Jenkins (META AA), rjenk@mac.com.

Last fall also saw the publication of *The Rise*, the first in nearly 15 years. It is the intent of the Grand Council to continue to issue this publication to further the development and understanding of Ritual.

www.alpharhochi.org

The Alpha Rho Chi website continues to grow and develop as a primary form of communication within the fraternity. It is also a critical link in the process by which we are expanding our organization, as it is the likely first stop for those who are seeking new opportunities at schools that do not yet have an APX presence.

APX Post

The APX Post has developed into an active means of discussion of various Fraternity issues. Currently, there are 163 members registered on the Post. This has become a great opportunity for our members to have broad communication with their fellow brothers. We encourage all brothers to register on the Post and take some time to read and comment on a whole range of issues.

APX Job Board

The APX Job Board has been online and active for almost a year. The system is working well, and alumni are beginning to utilize this service more frequently. Additionally, we have confirmed that at least one APX brother (Emile Pointek, IKTI AA) has successfully secured employment from a posting on the Job Board.

The National On-Line Database

The Grand Council is pleased to announce the National Database is accessible online. The completed database is going to revolutionize the way the fraternity keeps track of its members, and in turn, makes the member information more accessible to the alumni associations and chapters. This project has been completed and is currently being used by the Grand Council, and will very shortly be available to all members:

There are 3 ways of entering the system:

1. *Individual Access:* Each individual alumnus and active will be given a login and password to access and edit their own personal information. The individual will be allowed to do searches to locate old friends or see if any brothers live nearby. Each brother will be able to select which pieces of information will be made visible during these searches. The default will of course, set to the highest security.
2. *Alumni Association/Chapter Administration Access:* Each Chapter and Alumni Association will be able to access more information from the database. The alumni association will be able to do searches for brothers from their chapter, or brothers within a certain mile radius from any given zip code. The AA or Chapter member may view all information but may only edit profiles of brothers from their own chapter. By clicking a button, this information is quickly downloaded into excel format. The WGS gets several database requests a week that she has to fulfill. This will get you your information faster, and free up the WGS to tend to other duties.
3. *Grand Council Access:* The GC access is available only to GC members, and will primarily be used by the WGS. The GC will have access to all information, and in order to maintain the quality of the information, will also have the ability to accept or reject all entries or changes submitted by the other members. In addition, they will be able to use the database to automatically produce reports, such as percentages of alumni dues payees.

In planning the system, much effort has gone into maintaining the privacy of our members, while making the system useful to the general membership. The access will have a profound effect on the membership's ability to locate and contact brothers, as well as update their own information.

ISP and Secure Server

We have contracted with AnchorWave, the developer of both the Job Board and the Online Database, to serve as our Internet Service Provider. This change will result in a cost savings, as well as increased backup services, and consolidation of our web presence. Additionally, AnchorWave has secured the necessary certificates needed for a Secure Server, allowing us to take credit card payments online.

Alumni Online

The Alumni sections of the website are updated frequently with Alumni events being posted as they are known. Information regarding each Alumni Association, links to their websites, publications, and presidents is also provided. Additions this year have been an idea bank generated from a 2004 survey of alumni association members, a checklist of annual tasks needed to be completed by AA officers to maintain 'good standing,' and access to alumni related policies and procedures.

Continuing and New Initiatives

Leadership Conference

As we further develop the Leadership Conference, we have begun to consider how to better include the Alumni Association leadership. One option is to include AA leaders in the

current LC. A second idea has been floated to have a separate Leadership Program specifically for the Alumni, as the focus of the current LC is toward Chapter leadership and operations. Both options would incur increased costs, and methods of funding would need to be addressed.

Regional Development Initiative

We have begun to create a Regional Development Program to develop a network of brothers to serve as metropolitan liaisons throughout the country. The duties of the liaisons are to contact brothers in their particular metropolitan area and welcome brother who may relocate there, to plan a social or professional event at least annually. This program is modeled in part on the success of the various Alumni living in the Washington DC area who have developed a vibrant community of brothers over the last few years. Currently, we have metropolitan liaisons in Seattle, Portland, Chicago, and Detroit/Ann Arbor.

Risk Management

Due to recent demands placed upon several of our Chapters, and on the Fraternity in general, The Grand Council has begun to research and develop policies and procedures related to Risk Management. We have decided to purchase liability insurance policies for those events that Alpha Rho Chi is the sponsor, specifically the Convention and the Leadership Conference.

This issue is a difficult one, particularly as we get conflicting advice from various entities. Nonetheless, over the next year we hope to put into place appropriate policies and procedures to protect our Fraternity, as well as make recommendations to our constituent Chapters and Associations for their adoption.

Policy and Procedures Manual

A Grand Council Policy and Procedures manual is being developed by the WGS with assistance from Daedalus alumnus, Ryan Rosen. Work continues on this project, albeit slowly. It remains a goal of this Grand Council to complete the work on this manual prior to the conclusion of the WGA's term.

Database of Directives

The Fraternity and the Grand Council operate under governing documents including the APX Constitution and By-Laws, Articles of Incorporation under Illinois Not-for-profit Act, and under directives issued by the Convention. Due to the transient nature of the offices and records of the Grand Council, as well as the almost 92 year history of the Fraternity, many of those latter directives have been lost. In the coming months, the Grand Council will begin an initiative to collect and catalog those directives in a database that will serve as a resource and tool in the further governance of Alpha Rho Chi.

Development Director

The position of the Development Director has been formalizing over the last two years. A report on the activities of the DD is attached, and is included here by reference. The Grand Council will be forwarding a motion to the floor of the 58th Convention to formally include the Development Director's duties as part of the APX By-Laws.

National Pledge Educator/Colony Director

With the recent influx of colonies and new chapters into Alpha Rho Chi, it has been observed that there is not one uniform set of guidelines on how to manage and mentor these colonists on their journey to become future brothers of Alpha Rho Chi. Virtuvius alumnus, A.J. Kessinger has begun an initiative to develop such guidelines. A Colony Director Manual will have information that will be of insight to the colonists and can help them along the way. It will help understand the financial requirements, what they are and when they are due. The manual will also help explain how to set up a rush schedule and events, the importance of holding regularly scheduled meetings, how to run them, and how to properly document them. It will explain what events other chapters hold such as professional, educational, social, and philanthropic events, how to hold them and how to advertise them. There will also be documentation on how to select a cadency mark and file for incorporation status. A Pledge Education manual will review the importance of knowing the history and background of Alpha Rho Chi. Pledge Education is a very important part of the pledge process and this will make them understand the importance of it and that they will be quizzed to see how much knowledge they have of Alpha Rho Chi. The overall goal of this manual is once installed the new chapter should have all planning in place, be well educated in the history and ways of Alpha Rho Chi and be able to function successfully. When these documents are complete, the GC will consider an appointment that would assist in guiding the Colonies, their RD's, and sponsors through the process.

Living History Project

The recent death of two Andronicus brothers, Pierre Koenig and Howard Van Heuykln, has spurred an initiative for Alpha Rho Chi to join the Library of Congress' Living History Project. The concept is to have our alumni telling the stories about their lives and the subtext of how history impacted their choices. This is the process that the Library of Congress has built upon in an ongoing project - taking eyewitness accounts of every major historical moment in US history and preserving them for future generations. Alpha Rho Chi is taking this opportunity to contribute to this project for not only the sake of national prosperity but for our own collective memory as well. Our heritage spans 90 years and countless milestones not only as professionals and Fraternity brothers, but also as citizens of the world. From this perspective, it is our hope that Alpha Rho Chi can help preserve memories of our history. Andronicus alumna Renay Marquez and Anthemios alumna Karen Marker are leading this project.

APX Video

The Grand Council has engaged an Andronicus alumna, Renay Marquez, to develop and produce a video presentation for our use in developing new colonies. A preview of the video was held during the previous Convention. Work has slowed, but we continue to compile images for the presentation.

03. Subjects of Disputes Between the Chapters

The Grand Council has not been informed of any disputes between the Chapters.

04. Recommendations for the Benefit of the Fraternity

Administrative Issues at Initiations

Chapters are encouraged to adopt policies and procedures to handle all new members administrative issues *immediately prior to the commencement of initiation activities*. These include: collection of initiation fees, filling out E1 cards, and initial preparation of badge and certificate orders. Immediately upon the successful conclusion of initiation, the fees, E1's, and order forms should be placed in the mail to the WGE. If this procedure is followed, badges and certificates will be returned to the Chapter in four to no more than six weeks. Additionally, if this procedure is followed, there is little chance for a Brother to be left off of the membership database.

Risk Management Issues

In addition to the above administrative work, the Grand Council recommends that all Chapters collect emergency contact information, as well as pertinent health information from its pledges and members at the start of every academic term, at the commencement of formal pledging, and again immediately prior to initiations. The Grand Council will make such forms available to the membership.

The Grand Council also recommends that Chapters and Alumni Associations establish policies that mandate either executive board members, and/or other members be certified in CPR and First Aid, and that at least one certified individual is present at Chapter or Alumni Association sponsored events.

Outreach

The personal relationships that are established as Brothers of Alpha Rho Chi are fundamental to the continuance of our values and traditions. The Grand Council asks that every alumnus/alumna seek out at least one 'lost' brother from their pledge class or active 'era.' Engage them in reconnecting with the Fraternity, their Alumni Association, and their Chapter. Encourage them to support the Fraternity, and the continuance of our values and traditions by paying their alumni dues.

Remember Ritual

The Grand Council recommends that every Brother re-read the Ritual in the next year. Consider what it meant to you when you went through. Consider what it means to you today. How will you act tomorrow towards those who are not yet enlightened?

Memorize your initiation date. Think of a good reason why you have this date committed to memory. Better yet, know why you have this date committed to memory.

05. Petitions for New Chapters

The Grand Council is in receipt of two Petitions for Affiliation.

The Dinocrates Colony at the University of Texas at Austin submitted their Petition for Affiliation on March 2, 2005. The Grand Council has approved the petition, and will forward it to the floor of the 58th Convention for a final vote.

Report of the Grand Council of Alpha Rho Chi Fraternity to the 58th National Convention

The Hadrian Colony at Tulane University submitted their Petition for Affiliation on February 8, 2005. The Grand Council has issued a conditional approval of that petition, requesting various changes to their proposed by-laws to bring them in compliance with the APX Constitution and By-laws, and other technical issues. Pending the successful re-submittal of the Hadrian Petition, this Convention will be asked to vote on this petition as well.

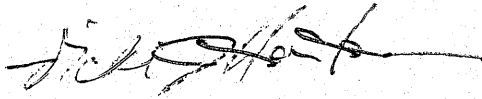
We, the undersigned officers of Alpha Rho Chi Fraternity, do hereby attest and affirm this report, and faithfully submit it to the 58th Convention of Alpha Rho Chi for their wise consideration:



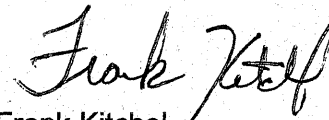
Gregory S. Pelley
Worthy Grand Architect



Laura Schmidt
Worthy Grand Associate Architect



Vicki J. Horton
Worthy Grand Scribe



Frank Kitchel
Worthy Grand Estimator

J. Scott MacKay
Grand Advisor

Appendix A

**Financial Report
From the Office of the
Worthy Grand Estimator**

APX Fraternity Balance Sheet

	3/13/2005
ASSETS	
Current Assets	
Checking/Savings	
0000 · Checking - Main	102,294.05
Total Checking/Savings	102,294.05
Total Accounts Receivable	0.00
Other Current Assets	
1050 · Investments	
1060 · Mutual Funds	0.00
1070 · Cash/Money Account	0.00
Total 1050 · Investments	0.00
Total Other Current Assets	0.00
Total Current Assets	102,294.05
Other Assets	
1200 · Prepaid Expenses	
1210 · Charters	800.00
1211 · Membership Certificates	700.00
1212 · Specialty Certificates	0.00
Total 1200 · Prepaid Expenses	1,500.00
Total Other Assets	1,500.00
TOTAL ASSETS	103,794.05
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Total Current Liabilities	0.00
Total Liabilities	0.00
Equity	
3000 · Opening Bal Equity	102,707.17
3500 · Retained Earnings	1,086.88
Net Income	0.00
Total Equity	103,794.05
TOTAL LIABILITIES & EQUITY	103,794.05

APX FY 2005 Budget v. Actual, YTD through March 13, 2005

	<u>05 Budget</u>	<u>YTD Actual</u>	<u>Variance</u>	<u>3/21/04</u>	<u>'05 v '04</u>
Income					
4040 · Income - Standard					
4041 · Active Dues	25,500	14,513	(10,988)	21,693	(7,180)
4043 · Pledge Fees	9,100	8,300	(800)	6,800	1,500
4044 · Initiation Fees	11,100	5,300	(5,800)	5,925	(625)
4045 · Charter Fees	1,250	500	(750)	0	500
4046 · Alumni Association Fees	1,100	1,000	(100)	700	300
4047 · Alumni Dues	11,852	2,240	(9,612)	8,700	(6,460)
Total 4040 · Income - Standard	<u>59,902</u>	<u>31,853</u>	<u>(28,050)</u>	<u>43,818</u>	<u>(11,965)</u>
4060 · Income - Miscellaneous					
4061 · Other - LC fees	4,100	4,525	425	2,650	1,875
4063 · Donation	500	0	(500)	880	(880)
4064 · Advertising	0	0	0	0	0
4065 · Returned Check Charge	0	0	0	0	0
4066 · Bronze Medal	240	160	(80)	0	160
Total 4060 · Income - Miscellaneous	<u>4,840</u>	<u>4,685</u>	<u>(155)</u>	<u>3,530</u>	<u>1,155</u>
4080 · Income - Merchandise					
4081 · Jewelry	1,700	835	(865)	608	227
4082 · Other Merchandise	128	90	(38)	128	(38)
4083 · Membership Certificate	10	0	(10)	10	(10)
Total 4080 · Income - Merchandise	<u>1,838</u>	<u>925</u>	<u>(913)</u>	<u>746</u>	<u>179</u>
4100 · Income - Convention	14,450	7,489	(6,961)	13,660	(6,171)
4200 · Income - Investments					
4260 · Mutual Funds	0	0	0	0	0
4270 · Cash/Money Acct. - Reportable	550	0	(550)	0	550
4271 · Cash/Money Acct. - Dividends	0	0	0	360	360
4272 · Cash/Money Acct. - Adjustment	0	0	0	0	0
Total 4200 · Income - Investments	<u>550</u>	<u>0</u>	<u>(550)</u>	<u>360</u>	<u>(360)</u>
4300 · Grant - APX Foundation	1,500	2,149	649	0	2,149
Total Income	<u>83,080</u>	<u>47,101</u>	<u>(35,979)</u>	<u>62,113</u>	<u>(15,013)</u>

APX FY 2005 Budget v. Actual, YTD through March 13, 2005

Expense	05 Budget	YTD Actual	Variance	3/21/04	'05 v '04
5000 · GC Summer Meeting					
5001 · Travel	1,438	1,502	(64)		
5002 · Lodging	644	763	(119)		
5003 · Meals	411	458	(47)		
5004 · Other	100	74	26		
Total 5000 · GC Summer Meeting	2,593	2,796	(203)	2,285	511
5100 · GC Annual Meeting					
5101 · Travel	1,000	166	834		
5102 · Lodging	404	0	404		
5103 · Meals	0	0	0		
5104 · Other	0	0	0		
Total 5100 · GC Annual Meeting	1,404	166	1,238	0	166
5200 · Publications					
5201 · Archi - Production	12,000	10,515	1,485		
5202 · Archi - Postage	1,500	1,631	(131)		
5203 · APX Letter - Production	2,831	1,585	1,247		
5204 · APX Letter - Postage	1,100	428	672		
5205 · Report & Minutes - Production	0	0	0		
5206 · Report & Minutes - Postage	40	0	40		
5207 · Rise Production	50	24	26		
5208 · Rise Postage	20	30	(10)		
Total 5200 · Publications	17,541	14,213	3,329	15,470	(1,258)
5400 · Administration & General					
5403 · Conference Calls	720	658	62		
5404 · Telephone Charges	0	0	0		
5405 · Office Printing	100	0	100		
5406 · Postage & Shipping	250	185	65		
5407 · Dues & Fees	575	0	575		
5408 · Public Relations	0	103	(103)		
5409 · Committees	0	397	(397)		
5410 · Office Supplies	100	0	100		
5411 · Transition	0	0	0		
5412 · Stationery	0	0	0		
5413 · GC Officer Training	900	0	900		
5414 · Equipment	0	0	0		
5415 · Legal	250	0	250		
5416 · Accounting	0	0	0		
5417 · Insurance	100	90	10		
5418 · Visa Service Fee	400	211	189		
5419 · P.O. Box	40	0	40		
5420 · Database & Master Directory	0	0	0		
5430 · Taxes	0	0	0		
5431 · Penalties	0	0	0		
5432 · Bank Charges	0	67	(67)		
5433 · Investment Fees	0	0	0		
5434 · Storage	570	648	(78)		
5440 · Alumni Dues Inv. - Production	1,854	346	1,508		
5441 · Alumni Dues Inv. - Postage	900	100	800		
5442 · Forms - Production	0	0	0		
5450 · National Appointments	0	0	0		
5451 · Executive Assistant - Misc	0	0	0		
Total 5400 · Administration & General	6,759	2,804	3,955	5,120	(2,316)
5455 · Expansion Programs	0	0	0		

APX FY 2005 Budget v. Actual, YTD through March 13, 2005

	<u>05 Budget</u>	<u>YTD Actual</u>	<u>Variance</u>	<u>3/21/04</u>	<u>'05 v '04</u>
5460 · Convention					
5461 · Banquet & Catering	10,000	1,000	9,000		
5462 · Tours	2,000	300	1,700		
5463 · Meeting Room Rental	0	0	0		
5464 · Audio / Visual Rental	350	0	350		
5465 · Convention Supplies & Misc	900	300	600		
5466 · Mailer Production & Postage	1,200	1,177	23		
Total 5460 · Convention	14,450	2,777	11,673	5,291	(2,514)
5600 · Membership Services					
5610 · Professional Programs	2,100	0	2,100		
5611 · Educational Programs	0	0	0		
5612 · Fraternal Programs	0	0	0		
5613 · Silver Medal	0	0	0		
5614 · Gold Medal	0	0	0		
5615 · Bronze Medal - Production	0	0	0		
5616 · Bronze Medal - Engraving -	1,400	244	1,156		
5617 · Bronze Medal - Administration	750	419	331		
5618 · Awards	500	0	500		
5620 · Marketing Mtrls. - Postage	0	17	(17)		
5621 · Marketing Mtrls. - Production	0	0	0		
5622 · Pledge Manuals	935	919	16		
5623 · Handbook / Resource File / Ritual	500	0	500		
5624 · Merchandise	0	0	0		
5625 · Jewelry	4,500	3,022	1,478		
5626 · Certificates - Calligraphy	1,000	358	642		
5627 · Certificates - Production	0	0	0		
5628 · Charters - Calligraphy	1,200	0	1,200		
5629 · Charters - Production	0	0	0		
5630 · Colony Services	6,000	4,177	1,823		
5631 · Chapter Services	1,500	880	620		
5632 · Alumni Education Services	500	0	500		
5635 · Alumni Development	1,000	18	982		
Total 5600 · Membership Services	21,885	10,053	11,832	9,480	573
5640 · Internet Services					
5641 · Webpage hosting	660	420	240		
5642 · Webpage development	3,600	3,600	0		
Total 5640 · Internet Services	4,260	4,020	240	0	4,020
5650 · Other Reimbursable Expenses					
5660 · Leadership Conference					
5661 · Travel	7,000	7,159	(159)		
5662 · Lodging	2,000	3,361	(1,361)		
5663 · Meals	500	140	360		
5664 · Other	98	490	(392)		
5665 · Professional Program	3,500	3,500	0		
5666 · Publicity	1,000	0	1,000		
Total 5660 · Leadership Conference	14,098	14,650	(553)	11,672	2,978
Total Expense	82,990	51,478	31,512	49,397.59	2,080
Net Income	89	-4,377			