

**Alpha Rho Chi Fraternity**  
**Budget vs. Actuals: Budget Vs Actuals 2018 - FY18 P&L**  
 July 2017 - June 2018

	Actual	Budget	Total over Budget	% of Budget
<b>Income</b>				
4040 - Income Standard			0.00	
4041 - Active Dues	93,066.72	85,000.00	8,066.72	109.49%
4042 - Colonist Pledge Fees (w/ app. & recruit.)	1,950.00	3,250.00	-1,300.00	60.00%
4043 - Pledge Fees	18,200.00	18,000.00	200.00	101.11%
4044 - Initiation Fees	26,687.50	27,000.00	-312.50	98.84%
4046 - Alumni Association Fees	1,800.00	2,100.00	-300.00	85.71%
4047 - Alumni Dues	21,310.18	28,000.00	-6,689.82	76.11%
4048 - Alumni Association Formation Fees		300.00	-300.00	0.00%
<b>Total 4040 - Income Standard</b>	<b>\$ 163,014.40</b>	<b>\$ 163,650.00</b>	<b>-\$ 635.60</b>	<b>99.61%</b>
4060 - Income Miscellaneous			0.00	
4061 - LC Fees	6,975.00	6,600.00	375.00	105.68%
4062 - AA Summit / AD Fees	516.00	500.00	16.00	103.20%
4063 - Donations	45.55		45.55	
4065 - Returned Check Charge	16.20		16.20	
4066 - Bronze Metal	1,087.40	600.00	487.40	181.23%
4067 - JR Favor		1,500.00	-1,500.00	0.00%
4069 - Bronze Medal Reimbursement		3,000.00	-3,000.00	0.00%
<b>Total 4060 - Income Miscellaneous</b>	<b>\$ 8,640.15</b>	<b>\$ 12,200.00</b>	<b>-\$ 3,559.85</b>	<b>70.82%</b>
4080 - Income Merchandise			0.00	
4081 - Jewelry	311.00	600.00	-289.00	51.83%
4082 - Pledge Pins	661.50	600.00	61.50	110.25%
<b>Total 4080 - Income Merchandise</b>	<b>\$ 972.50</b>	<b>\$ 1,200.00</b>	<b>-\$ 227.50</b>	<b>81.04%</b>
4100 - Convention			0.00	
4101 - Registration Fees	42,155.00	42,155.00	0.00	100.00%
4102 - Sponsorship / Advertising / APXF	500.00	500.00	0.00	100.00%
<b>Total 4100 - Convention</b>	<b>\$ 42,655.00</b>	<b>\$ 42,655.00</b>	<b>\$ 0.00</b>	<b>100.00%</b>
4200 - Income Investment			0.00	
4260 - Interest On CD's / Savings Account		2.00	-2.00	0.00%
<b>Total 4200 - Income Investment</b>	<b>\$ 0.00</b>	<b>\$ 2.00</b>	<b>-\$ 2.00</b>	<b>0.00%</b>
4300 - Grants			0.00	
4302 - Grant Leadership Fund	4,000.00	3,000.00	1,000.00	133.33%
<b>Total 4300 - Grants</b>	<b>\$ 4,000.00</b>	<b>\$ 3,000.00</b>	<b>\$ 1,000.00</b>	<b>133.33%</b>
<b>Total Income</b>	<b>\$ 219,282.05</b>	<b>\$ 222,707.00</b>	<b>-\$ 3,424.95</b>	<b>98.46%</b>
<b>Gross Profit</b>	<b>\$ 219,282.05</b>	<b>\$ 222,707.00</b>	<b>-\$ 3,424.95</b>	<b>98.46%</b>
<b>Expenses</b>				
5000 - Grand Council Meetings (Summer)			0.00	
5001 - Travel (air, parking, taxi, etc.)	2,686.63	2,700.00	-13.37	99.50%
5002 - Lodging	2,935.00	3,000.00	-65.00	97.83%
5003 - Meals	654.17	630.00	24.17	103.84%
5004 - Other (supplies, etc.)		50.00	-50.00	0.00%
<b>Total 5000 - Grand Council Meetings (Summer)</b>	<b>\$ 6,275.80</b>	<b>\$ 6,380.00</b>	<b>-\$ 104.20</b>	<b>98.37%</b>
5100 - Board of Directors Meeting (Winter)			0.00	
5101 - Travel (air, parking, taxi, etc.)	2,797.15	2,700.00	97.15	103.60%
5102 - Lodging	1,592.00	3,000.00	-1,408.00	53.07%
5103 - Meals	375.66	630.00	-254.34	59.63%
5104 - Other		50.00	-50.00	0.00%
<b>Total 5100 - Board of Directors Meeting (Winter)</b>	<b>\$ 4,764.81</b>	<b>\$ 6,380.00</b>	<b>-\$ 1,615.19</b>	<b>74.68%</b>
5120 - Convention Business Session			0.00	
5121 - Printing		200.00	-200.00	0.00%
5122 - Audio Visual	52.00	4,000.00	-3,948.00	1.30%
5123 - Convention Facilities Rental	8,421.46		8,421.46	
5124 - Supplies (delegate name tags, etc.)		300.00	-300.00	0.00%
5125 - GC Travel	3,251.21	3,000.00	251.21	108.37%
<b>Total 5120 - Convention Business Session</b>	<b>\$ 11,724.67</b>	<b>\$ 7,500.00</b>	<b>\$ 4,224.67</b>	<b>156.33%</b>
5150 - RD Retreat Meeting			0.00	
5151 - Travel (air, parking, taxi, etc.)	5,333.80	5,000.00	333.80	106.68%
5152 - Lodging	1,633.86	1,750.00	-116.14	93.36%
5153 - Meals	1,357.85	1,000.00	357.85	135.79%

5154 - Other (supplies, etc.)		100.00	-100.00	0.00%
<b>Total 5150 - RD Retreat Meeting</b>	<b>\$ 8,325.51</b>	<b>\$ 7,850.00</b>	<b>\$ 475.51</b>	<b>106.06%</b>
<b>5200 - Publications</b>			0.00	
5201 - Archi Production & Postage		10,500.00	-10,500.00	0.00%
5202 - Alumni Postcards	330.48	600.00	-269.52	55.08%
5203 - Other Publications and Postage		1,000.00	-1,000.00	0.00%
5204 - Alumni Dues Production & Postage	3,276.08	2,500.00	776.08	131.04%
5205 - Rise / Ritual / Handbook/ Resources	37.45	750.00	-712.55	4.99%
<b>Total 5200 - Publications</b>	<b>\$ 3,644.01</b>	<b>\$ 15,350.00</b>	<b>-\$ 11,705.99</b>	<b>23.74%</b>
<b>5300 - Administration &amp; General</b>			0.00	
5302 - Postage & Shipping	253.74	500.00	-246.26	50.75%
5303 - PFA Dues & Fees	10.00	525.00	-515.00	1.90%
5305 - Office Supplies (paper, ink, envelopes)	43.78	300.00	-256.22	14.59%
5306 - Marketing Materials (banners, etc.)	168.73		168.73	
5308 - Software	2,322.72	2,088.00	234.72	111.24%
5309 - GC Officer Training		800.00	-800.00	0.00%
5311 - Accounting	3,350.00	5,000.00	-1,650.00	67.00%
5313 - Insurance	17,093.50	18,000.00	-906.50	94.96%
5314 - Credit Card Service Fees	6,134.89	3,000.00	3,134.89	204.50%
5315 - P.O. Box	76.00	70.00	6.00	108.57%
5316 - Database & Master Directory	17,440.00	17,420.00	20.00	100.11%
5317 - Taxes	11,722.38	40.00	11,682.38	29305.95%
5319 - Bank Charges (Gateway)	779.50	180.00	599.50	433.06%
5321 - Storage Facility	172.00	1,200.00	-1,028.00	14.33%
5323 - Executive Assistant	988.44	1,000.00	-11.56	98.84%
<b>Total 5300 - Administration &amp; General</b>	<b>\$ 60,555.68</b>	<b>\$ 50,123.00</b>	<b>\$ 10,432.68</b>	<b>120.81%</b>
<b>5400 - Membership Services</b>			0.00	
5401 - National Historian	102.38	2,000.00	-1,897.62	5.12%
5404 - Gold Medal	29.92		29.92	
5405 - Bronze Medal	1,236.98	1,500.00	-263.02	82.47%
5406 - Bronze Medal Administration		500.00	-500.00	0.00%
5407 - Awards		500.00	-500.00	0.00%
5408 - Merchandise	379.89		379.89	
5409 - Jewelry (badges)	15,888.93	10,000.00	5,888.93	158.89%
5410 - Jewelry (upgrades)	188.86	600.00	-411.14	31.48%
5411 - Certificates Calligraphy	7,662.72	3,500.00	4,162.72	218.93%
5412 - Charter Calligraphy	203.80	250.00	-46.20	81.52%
5413 - Charter Shipping	25.00	30.00	-5.00	83.33%
5414 - Charter Framing Reimbursement		300.00	-300.00	0.00%
<b>Total 5400 - Membership Services</b>	<b>\$ 25,718.48</b>	<b>\$ 19,180.00</b>	<b>\$ 6,538.48</b>	<b>134.09%</b>
<b>5440 - Internet Service</b>			0.00	
5441 - Webpage Hosting	1,384.00	600.00	784.00	230.67%
5442 - Webpage Development	65.00	2,000.00	-1,935.00	3.25%
<b>Total 5440 - Internet Service</b>	<b>\$ 1,449.00</b>	<b>\$ 2,600.00</b>	<b>-\$ 1,151.00</b>	<b>55.73%</b>
<b>5500 - Colony / Ritual Development</b>			0.00	
5501 - Expansion Travel	200.00	1,500.00	-1,300.00	13.33%
5502 - Expansion - Outreach/Correspondence	193.28	300.00	-106.72	64.43%
5503 - Formation Weekend			0.00	
5503a - FW - Travel (air, parking, taxi, etc.)		1,000.00	-1,000.00	0.00%
5503b - FW - Lodging		700.00	-700.00	0.00%
5503d - FW - Other (supplies, etc.)		300.00	-300.00	0.00%
<b>Total 5503 - Formation Weekend</b>	<b>\$ 0.00</b>	<b>\$ 2,000.00</b>	<b>-\$ 2,000.00</b>	<b>0.00%</b>
<b>5504 - Colony Educator</b>			0.00	
5504a - CE - Travel (air, parking, taxi, etc.)		400.00	-400.00	0.00%
5504b - CE - Lodging		300.00	-300.00	0.00%
5504c - CE - Meals		100.00	-100.00	0.00%
5504d - CE - Other (supplies, etc.)		100.00	-100.00	0.00%
<b>Total 5504 - Colony Educator</b>	<b>\$ 0.00</b>	<b>\$ 900.00</b>	<b>-\$ 900.00</b>	<b>0.00%</b>
<b>5506 - Colony Team Meeting</b>			0.00	
5506a - CT - Travel (air, parking, taxi, etc.)	1,347.48	1,000.00	347.48	134.75%
5506b - CT - Lodging	855.00	1,000.00	-145.00	85.50%
5506c - CT - Meals	336.96	350.00	-13.04	96.27%
<b>Total 5506 - Colony Team Meeting</b>	<b>\$ 2,539.44</b>	<b>\$ 2,350.00</b>	<b>\$ 189.44</b>	<b>108.06%</b>
<b>5507 - Ritual and Ritual Workshops</b>			0.00	
5507a - Ritual Travel (air, parking, taxi, etc.)	5,954.92	7,700.00	-1,745.08	77.34%

5507b - Ritual Lodging	2,245.67		2,245.67	
5507c - Ritual (Meals)	575.24		575.24	
<b>Total 5507 - Ritual and Ritual Workshops</b>	<b>\$ 8,775.83</b>	<b>\$ 7,700.00</b>	<b>\$ 1,075.83</b>	<b>113.97%</b>
<b>Total 5500 - Colony / Ritual Development</b>	<b>\$ 11,708.55</b>	<b>\$ 14,750.00</b>	<b>-\$ 3,041.45</b>	<b>79.38%</b>
5550 - Chapter Development			0.00	
5551 - Travel (air, parking, taxi, etc.)	1,739.60	10,000.00	-8,260.40	17.40%
5552 - Lodging	754.84		754.84	
5553 - Meals	423.92		423.92	
5554 - Other (supplies, etc.)	800.00		800.00	
<b>Total 5550 - Chapter Development</b>	<b>\$ 3,718.36</b>	<b>\$ 10,000.00</b>	<b>-\$ 6,281.64</b>	<b>37.18%</b>
5600 - Alumni Development			0.00	
5601 - Alumni Directors Meeting			0.00	
5601a - AD Travel (air, parking, taxi, etc.)	1,007.91	1,350.00	-342.09	74.66%
5601b - AD Lodging	499.00	500.00	-1.00	99.80%
5601c - AD Meals	377.85	360.00	17.85	104.96%
5601d - AD Other (supplies, etc.)		50.00	-50.00	0.00%
<b>Total 5601 - Alumni Directors Meeting</b>	<b>\$ 1,884.76</b>	<b>\$ 2,260.00</b>	<b>-\$ 375.24</b>	<b>83.40%</b>
5602 - Alumni Outreach / Retention	439.85	1,600.00	-1,160.15	27.49%
5603 - Metro Groups	694.93	1,000.00	-305.07	69.49%
5604 - Programming	1,450.61	500.00	950.61	290.12%
5605 - Travel to AA events	563.38	2,400.00	-1,836.62	23.47%
<b>Total 5600 - Alumni Development</b>	<b>\$ 5,033.53</b>	<b>\$ 7,760.00</b>	<b>-\$ 2,726.47</b>	<b>64.87%</b>
5620 - GC Travel			0.00	
5623 - Chapter Events		1,500.00	-1,500.00	0.00%
5624 - Chapter Training		1,500.00	-1,500.00	0.00%
5625 - PFA Conference	934.46	1,000.00	-65.54	93.45%
5626 - Other	711.29		711.29	
<b>Total 5620 - GC Travel</b>	<b>\$ 1,645.75</b>	<b>\$ 4,000.00</b>	<b>-\$ 2,354.25</b>	<b>41.14%</b>
5700 - Leadership Conference			0.00	
5701 - Travel (air, parking, taxi, etc.)	21,552.38	18,000.00	3,552.38	119.74%
5702 - Lodging	2,960.13	5,500.00	-2,539.87	53.82%
5703 - Meals	2,322.96	3,000.00	-677.04	77.43%
5704 - Rental Car/Van	1,179.45		1,179.45	
5705 - Professional Program	4,000.00	4,000.00	0.00	100.00%
5707 - Refunds	6,503.32	6,400.00	103.32	101.61%
5708 - Transportation (for event)		500.00	-500.00	0.00%
5709 - Event Space		500.00	-500.00	0.00%
5710 - Other (supplies, etc.)	559.20	200.00	359.20	279.60%
<b>Total 5700 - Leadership Conference</b>	<b>\$ 39,077.44</b>	<b>\$ 38,100.00</b>	<b>\$ 977.44</b>	<b>102.57%</b>
5800 - Alumni Summit / Alumni Days			0.00	
5801 - Travel (air, parking, taxi, etc.)	1,241.74	1,200.00	41.74	103.48%
5802 - Lodging	871.32	800.00	71.32	108.92%
5803 - Meals	803.19	2,500.00	-1,696.81	32.13%
5804 - Other	168.62	500.00	-331.38	33.72%
5805 - Rental Space	1,305.70	1,400.00	-94.30	93.26%
5806 - Professional Program	225.00	300.00	-75.00	75.00%
5807 - Refunds	87.00		87.00	
5808 - Transportation		300.00	-300.00	0.00%
<b>Total 5800 - Alumni Summit / Alumni Days</b>	<b>\$ 4,702.57</b>	<b>\$ 7,000.00</b>	<b>-\$ 2,297.43</b>	<b>67.18%</b>
5900 - Advisor Roundtable			0.00	
5901 - Travel	4,580.53	6,000.00	-1,419.47	76.34%
5902 - Lodging	4,772.34	5,500.00	-727.66	86.77%
5903 - Meals	1,357.98	1,000.00	357.98	135.80%
<b>Total 5900 - Advisor Roundtable</b>	<b>\$ 10,710.85</b>	<b>\$ 12,500.00</b>	<b>-\$ 1,789.15</b>	<b>85.69%</b>
5950 - Convention			0.00	
5951 - Banquet & Catering	41,134.75		41,134.75	
5955 - Convention Supplies & Misc.	3,400.11		3,400.11	
5959 - Welcome Reception	14,240.00		14,240.00	
<b>Total 5950 - Convention</b>	<b>\$ 58,774.86</b>	<b>\$ 42,655.00</b>	<b>\$ 16,119.86</b>	<b>137.79%</b>
Other General and Admin Expenses	0.00		0.00	
<b>Total Expenses</b>	<b>\$ 257,829.87</b>	<b>\$ 252,128.00</b>	<b>\$ 5,701.87</b>	<b>102.26%</b>
<b>Net Operating Income</b>	<b>-\$ 38,547.82</b>	<b>-\$ 29,421.00</b>	<b>-\$ 9,126.82</b>	<b>131.02%</b>