

Grand Council Meeting Alpha Rho Chi Fraternity November 6, 2006

Attending

Laura Schmidt, Worthy Grand Associate Architect
Richard L Jenkins, Worthy Grand Scribe

Stephen P. Janick, Grand Advisor
Charles Pickard, Expansion Director (later)

Absent/Excused:

Vicki J. Horton, Worthy Grand Architect
Scott Swanson, National Director

Frank Kitchel, WGE
Nicole Dress, Development Director

The meeting was held on a conference call.

Called to Order, Monday November 6, 2006 at 9:03 pm EST

Motion to accept previous month's minutes deferred to future meeting

Reports

Worthy Grand Associate Architect

- *Dues Invoice Reminders* – Good response so far, exceeding \$1,400 in revenue
- *Alumni news* – Collecting names of brothers receiving professional licenses in past year – will forward to webmaster at end of year.
- *Convention* – Convention planning proceeding. Evaluating speakers. Planning for Reno trip with Convention Director
- *Visits* – Visiting Satyros for alumni dinner Dec. 1.

Worthy Grand Scribe

1. Note cards back from printers. Have sent batches to WGA, WGAA, WGE, ED, and DD. Have plenty more, if needed. Letterhead next.
2. Discovered in middle of month that California College of the Arts interest is much more advanced than previously thought. A petition to form a new colony is likely to come soon. RD8 has been in continual contact. Need to meet in next week with RD8 to make plans, will invite ED.
3. Attended Hadrian installation this over past weekend. Successful initiation of 11 new actives (should bring their total to 12 by next week).
4. Plan to visit Metagenes initiation this weekend.
5. Operations binders distributed to all organizations except Nikon Chapter.
6. Caught up with database entry.
7. Assorted late and replacement bronze medal order requests this month.
8. Single winter graduation regalia order placed. Prices currently: braided cords \$12 each, medallion \$15 each.
9. Fall *APX Letter* printed, should start arriving in mailboxes shortly.

10. Some articles already being prepped for Winter Letter, most of issue dedicated to "Convention Packet"
11. Karen Marker has *The Archi* well into the layout phase at this time.
12. Sample design specs developed for 2 of the 7 Web forms to be developed. Received comments from WGE. Will forward to Anchorwave for estimate/comment.

Grand Advisor

- Iktinos event attended by WGA, Shani Redmond, Iktinos actives, and several alumni. Coincided with celebration of 100th anniversary of School of Architecture at University of Michigan.
- WGA indicates LCo7 likely to be held in Ann Arbor.

Expansion Director

1. Have active contact with students at Texas Tech, U. Kentucky, Oklahoma State University
2. Have leads at LSU (sent letters and materials), Daphnis
3. RDs or chapters pursuing expansion need to coordinate through ED. Preferably with 3-way call involving ED, WGS, and RD to determine strategy and manage resources.

Development Director

Excused, report attached

Old Business

- Rhoecus Chapter - Letter drafted. WGA talked with chapter WA, who agreed with our requirements. Reports and payments up to date. Need update from WGA on status of other elements.

New Business

None

The meeting adjourned at 9:39 pm.

Date for next meeting TBD – assuming standing schedule, meeting will be held Wednesday Dec 1.

Richard L Jenkins

Worthy Grand Scribe,
Alpha Rho Chi Fraternity

Appendices

Development Director Report

1. *APX Foundation* – no updates. Will pursue this month. Still pending – APXF conference call schedule; APXF data posted on website per Convention 2006 directive; past giving information to complete assessment of prospect list.
2. *Major Gifts*: Overall, need to complete the assessment prior givers/total lifetime giving so that I can identify likely prospects rather than relying on occasional word of mouth. Hoping that APXF could help out in this area. Would like to focus efforts of next two months to finalizing a real list; then establish a timeline for contacting prospects including number of prospects to contact each month - who, what, when, how.
 - Ohio - Brother Hagely met with Prospect DEME-1 on Monday Sept.11. Went well. Brother Hagely followed up with a nice letter that summarized some potential giving opportunities (that will be useful for other prospects).
 - Received a letter back from Prospect DEME-1 was indicated that he's promised all of his estate elsewhere. Disappointing news, but Brother Hagely is a terrific resource that is ready to focus his efforts elsewhere.
 - Pennsylvania - still no update. I need to follow up with John Filip on activating the master plan prior to first snowfall, I know that he was disappointed with our visit with Brother Stouffer, and I haven't found the time to chat him up since.
 - Texas - Prospect XENO-1 owes me a letter confirming his intention to make a donation over a series of months, starting later this fall once some personal issues are resolved. Still waiting on this letter; I will follow-up.
 - - Going to ask Brother Hagely to approach Prospect DEME-2 located in Texas.
 - Michigan - Need to get in touch with Brother Janick again regarding potential IKTI prospects.
 - Minnesota - Thinking of calling MnesAA officers regarding a game plan - maybe a plan for the spring.
3. *Other APX Major Gifts Programs*: no updates from LA or Champaign.
4. *Planned Giving*: no update.
5. *Annual Dues Campaign*: See WGAA report.
6. *Corporate Sponsors*: I still need to gather my research to date to forward to Chooch.
7. *National Headquarters Campaign*: no recent information from Illinois Brothers. Received photo of "prototype A - Residential house on commercial street" to use as example. Wouldn't mind having several other snapshot as idea starters. Brother Hagely will be a good resource to develop materials for this campaign.
8. *Leadership Conference Campaign*: WGA Horton and I need to touch base regarding strategy and focus.